## Edexcel GCSE Business

2.4.1 Business calculations (1)

Multiple Choice Question Test Bank

## MCQ Test 1

This MCQ test contains 13 questions covering the specification content for 2.4.1: Business calculations (1)

## Instructions:

- There are 13 questions in this test.
- Your teacher will determine how long you have to complete this test and under what conditions.
- Only one answer per question is allowed for questions 1-11 inclusive.
- Two answers should be selected for questions 12 and 13.
- For each answer, completely fill in the circle alongside the appropriate answer(s).
- If you want to change your answer, you must cross out your original answer.
- If you wish to return to an answer previously crossed out, ring the answer you now wish to select.


## 01 Which of the following is the correct formula to calculate a firm's net profit margin?

A Net profit/sales revenue
B Sales revenue/net profit
C Net profit/sales revenue $\times 100$
D Sales revenue/net profit x 100

02 Which of the following best describes the proportion (\%) of revenue left over after the cost of sales have been paid by the business?

A Net profit margin
B Gross profit margin
C Net profit
D Gross profit

03 Which of the following is the correct formula to calculate gross profit?

A Sales revenue - total overheads
B Sales revenue + total overheads
C Sales revenue - cost of sales
D Sales revenue + cost of sales

04 An extract from a firm's accounts for last year is shown in the table below:

|  | Last year (f) |
| :--- | :---: |
| Sales revenue | 85,500 |
| Cost of sales | 30,250 |
| Other operating expenses and interest | 15,000 |

Based on this information, which of the following is the correct gross profit margin for last year?

A 17.54\%
B 35.38\%
C $47.08 \%$
D 64.62\%

05 Which of the following statements is true if the sales revenue and cost of sales of a business remain the same as last year, but other operating expenses and interest payments increase this year?

A Gross profit will increase this year
B Gross profit will decrease this year
C Net profit will increase this year
D Net profit will decrease this year

06 Which of the following needs to be subtracted from gross profit to calculate a firm's net profit?

A Cost of sales
B Overheads
C Interest
D Other operating expenses and interest

07 Which of the following is the correct formula to calculate a firm's gross profit margin (\%)?

A Gross profit/sales revenue
B Sales revenue/gross profit
C Gross profit/sales revenue $\times 100$
D Sales revenue/gross profit $\times 100$

08 The following information was provided for a business for last year:

|  | Last year ( $£^{\text {‘000s }}$ ) |
| :--- | :---: |
| Sales revenue | 1,000 |
| Cost of sales | 275 |
| Other operating expenses and interest | 400 |

Based on this information, which of the following is the correct gross profit for last year?

A $£ 325,000$
B $£ 725,000$
C $£ 1,275,000$
D $£ 1,675,000$

09 Which of the following best describes the proportion (\%) of revenue left over after the business has paid all direct and indirect costs?

A Net profit margin
B Gross profit margin
C Net profit
D Gross profit

10 An extract from a firm's accounts for last year is shown in the table below:

|  | Last year (£) |
| :--- | :---: |
| Sales revenue | 625,000 |
| Cost of sales | 125,000 |
| Other operating expenses and interest | 280,000 |

Based on this information, which of the following is the correct net profit margin for last year?

A $35.2 \%$
B 44.8\%
C 64.8\%
D 80.0\%

11 An extract from a firm's accounts for last year is shown in the table below:

|  | (£) |
| :--- | :---: |
| Cost of sales | 150,000 |
| Other operating expenses and interest | 40,000 |
| Sales revenue | 250,000 |

Based on this information, which of the following is the correct net profit for last year?

A $£ 60,000$
B $£ 100,000$
C $£ 290,000$
D $£ 400,000$

12 Which two of the following need to be subtracted from gross profit to calculate the net profit of a business?

A Interest
B Cost of sales
C Other operating expenses
D Turnover
E Sales revenue

13 Which two of the following could potentially cause an increase in net profit?

A Increase in sales revenue
B Decrease in sales revenue
C Increase in other operating expenses and interest
D Decrease in other operating expenses and interest
E Increase in cost of sales

AQA GCSE Business 3.6.4
ANSWERS TO THIS MCQ TEST

| $\mathbf{Q}$ | CORRECT |
| :---: | :---: |
| 1 | C |
| 2 | B |
| 3 | C |
| 4 | D |
| 5 | D |
| 6 | D |
| 7 | C |
| 8 | B |
| 9 | A |
| 10 | A |
| 11 | A |
| 12 | $\mathrm{~A}, \mathrm{C}$ |
| 13 | $\mathrm{~A}, \mathrm{D}$ |

